



## COMMERCE EDITION

### *DELIVER AN EFFICIENT, HIGHLY ACCURATE CUSTOMER EXPERIENCE THROUGH ALL YOUR ONLINE CHANNELS*

Acumatica Commerce Edition combines all the elements necessary for world-class multichannel commerce and fulfillment.

Manage inventory, picking-packing-shipping, returns, customer support, and integrated accounting from one dashboard with Acumatica Commerce Edition. This complete ERP solution tightly integrates a robust eCommerce website with Acumatica's Sales, Inventory, and Fulfillment systems. That means you can promise your customers more—and then deliver.

#### CORE COMPONENTS OF COMMERCE EDITION

- **Advanced Distribution** – Provides advanced distribution capabilities, including lot and serial numbering, multiple warehouses, inventory replenishment, automated packaging, and kit assemblies.
- **Advanced Financials** – Handles advanced financial capabilities, including GL consolidation, sub-accounts, automatic revenue recognition, and intercompany accounting.
- **Magento Connector** – Integrates Acumatica to one of the most popular open-source eCommerce platforms.
- **Product Configurator** – Allows your businesses to configure, bundle, group, and upload downloadable and virtual products in Acumatica. Online visitors can see all product variations, including size, color, and grouped products.

#### OPTIONAL ADD-ON PRODUCTS

- **Acumatica CRM** – Manage leads, contacts, opportunities, and accounts and see all customer interactions from initial quote to service after the sale.
- **Acumatica Advanced Fulfillment** – Add pick, pack, and ship capabilities with easy-to-use barcode scanning and printing tools.
- **Sales Tax Automation** – Know your sales tax obligations by state and region and automatically integrate sales tax to online orders.
- **Amazon Integration\*** – Connects Acumatica to Amazon's Fulfillment by Amazon (FBA) and Amazon Marketplace.

#### KEY BENEFITS

##### SPEED UP ORDER PROCESSING AND FULFILLMENT

- Reduce shipping and packing errors by automatically printing barcode labels and pick tickets
- Scan picked goods when they are placed in a box and confirm shipment
- Integrate with UPS WorldShip and FedEx Ship stations for even greater efficiency

##### STREAMLINE RETURNS AND EXCHANGES

- Boost customer satisfaction by automating your receiving and shipping workflows
- Manage returns for credit with automated reporting and quality control

##### MANAGE INVENTORY EFFECTIVELY

- Stay on top of inventory
- Reduce stock-outs and back orders
- Get real-time inventory counts across your business

##### GAIN A SINGLE SOURCE OF TRUTH

- Centralize your processing for all channels by using a single-stream fulfillment for online, counter, catalog, and telemarketing sales



### Storefront

- Flexible site design / graphics
- Top tier search engine optimization
- Flexible coupons, rewards, discounts



- Community Edition (included)
- Enterprise Edition (upgrade)



- Bi-Directional Sync**
- Customers
  - Shipments
  - Products
  - Inventory
  - Orders
  - More

### Back Office

- Inventory management
- Pick-pack-ship with barcoding
- Returns and customer support
- Integrated accounting



- Advanced Financials
- Advanced Distribution
- CRM & Fulfillment (add-ons)

## THE ACUMATICA ERP DIFFERENCE

Acumatica delivers a full suite of integrated business management applications unlike any other ERP solution on the market today.

### STREAMLINE OPERATIONS

**Manage your business more efficiently:**

- Automate processes
- Control workflows
- Access the system from anywhere on any device—including mobile
- Promote collaboration with all-inclusive user licensing

### ADAPTABLE SOLUTION

**Add and extend:**

- Deploy in-house or in a private or public cloud
- Easily configure your solution to fit your needs
- Add capabilities such as CRM or data visualization at any time
- Extend to other solutions and applications beyond ERP

### YOUR BUSINESS ACCELERATED

**Get a single version of the truth:**

- Accelerate business performance and make smarter decisions with automated processes, real-time data collection, financial analyses, and forecasting
- No per user pricing – system scales as your business grows

## IMPLEMENTATION SERVICES

- Acumatica Implementation
- Magento Connector Implementation
- Magento eCommerce Implementation

## ACUMATICA COMMERCE EDITION FEATURES AND CAPABILITIES

### Financial Management

Gain instant access to your mission-critical financial data in one fully integrated central repository. This powerful alternative to Magento Accounting puts comprehensive yet flexible reporting and analysis at your fingertips.

### Distribution Management

Manage sales orders, track inventory, fill orders, improve purchasing, and provide customer support from anywhere. Acumatica Distribution Management Suite is fully integrated with CRM, Financials, Manufacturing, and Project Management.

### eCommerce Website

Use Magento's industry-leading eCommerce platform to build a powerful yet simple front end—or migrate your current Magento storefront to Magento 2.

### Magento Connector

Tightly integrate Acumatica with Magento through two-way synchronization, eliminating the need for redundant data entry.

### Product Configurator

Use Product Configurator to give your customers more choices of product configurations, groupings, and bundles as well as downloadable and virtual products.

\*Amazon integration is coming soon.